

Table A1. Number of Agents

**Number of insurance agents with active Oregon licenses
at year's end for 1997 through 2001**

County	1997		1998		1999		2000		2001	
	Number	Number	Change	Number	Change	Number	Change	Number	Change	
Baker	76	74	-3%	68	-8%	79	16%	86	9%	
Benton	224	222	-1%	228	3%	240	5%	250	4%	
Clackamas	1,384	1,499	8%	1,601	7%	1,794	12%	1,917	7%	
Clatsop	110	108	-2%	116	7%	124	7%	131	6%	
Columbia	85	89	5%	91	2%	110	21%	111	1%	
Coos	229	229	0%	229	0%	250	9%	265	6%	
Crook	27	29	7%	24	-17%	29	21%	33	14%	
Curry	54	57	6%	52	-9%	49	-6%	55	12%	
Deschutes	600	652	9%	688	6%	719	5%	798	11%	
Douglas	361	362	0%	373	3%	386	3%	409	6%	
Gilliam	7	7	0%	8	14%	6	-25%	7	17%	
Grant	22	22	0%	18	-18%	20	11%	24	20%	
Harney	26	28	8%	19	-32%	21	11%	21	0%	
Hood River	48	48	0%	58	21%	58	0%	61	5%	
Jackson	835	869	4%	891	3%	951	7%	1,033	9%	
Jefferson	41	39	-5%	43	10%	49	14%	51	4%	
Josephine	315	321	2%	288	-10%	295	2%	309	5%	
Klamath	188	185	-2%	193	4%	190	-2%	205	8%	
Lake	24	19	-21%	21	11%	19	-10%	19	0%	
Lane	1,792	1,870	4%	1,917	3%	1,986	4%	2,073	4%	
Lincoln	137	130	-5%	132	2%	137	4%	136	-1%	
Linn	349	345	-1%	358	4%	378	6%	391	3%	
Malheur	101	103	2%	104	1%	123	18%	125	2%	
Marion	1,395	1,435	3%	1,482	3%	1,489	0%	1,563	5%	
Morrow	21	21	0%	20	-5%	26	30%	26	0%	
Multnomah	5,472	5,453	0%	5,500	1%	5,919	8%	6,597	11%	
Polk	102	102	0%	107	5%	125	17%	121	-3%	
Sherman	4	4	0%	5	25%	4	-20%	3	-25%	
Tillamook	51	51	0%	51	0%	52	2%	57	10%	
Umatilla	253	249	-2%	259	4%	267	3%	293	10%	
Union	127	136	7%	134	-1%	135	1%	139	3%	
Wallowa	32	31	-3%	30	-3%	31	3%	32	3%	
Wasco	93	105	13%	95	-10%	108	14%	110	2%	
Washington	2,008	2,050	2%	2,112	3%	2,036	-4%	2,167	6%	
Wheeler	6	6	0%	5	-17%	4	-20%	4	0%	
Yamhill	232	236	2%	272	15%	297	9%	289	-3%	
All OR counties	16,831	17,186	2%	17,592	2%	18,506	5%	19,911	8%	
Out of state	12,419	15,358	24%	18,218	19%	22,459	23%	28,053	25%	
Total	29,250	32,544	11%	35,810	10%	40,965	14%	47,964	17%	

Table A2. Number of Adjusters

**Number of insurance adjusters with active Oregon licenses
at year's end for 1997 through 2001**

County	1997	1998		1999		2000		2001	
	Number	Number	Change	Number	Change	Number	Change	Number	Change
Baker	2	2	0%	2	0%	2	0%	3	50%
Benton	2	2	0%	2	0%	1	-50%	1	0%
Clackamas	44	42	-5%	42	0%	31	-26%	41	32%
Clatsop	5	2	-60%	3	50%	2	-33%	2	0%
Columbia	1	1	0%	1	0%	1	0%	2	100%
Coos	6	5	-17%	4	-20%	3	-25%	3	0%
Crook	1	1	0%	1	0%	1	0%	1	0%
Curry	1	0	-100%	0	0%	0	0%	0	0%
Deschutes	17	15	-12%	15	0%	18	20%	17	-6%
Douglas	7	7	0%	8	14%	6	-25%	7	17%
Grant	0	0	0%	0	0%	1	NA	1	NA
Jackson	23	24	4%	25	4%	22	-12%	21	-5%
Jefferson	0	0	0%	0	0%	1	NA	1	NA
Josephine	8	8	0%	7	-13%	8	14%	8	0%
Klamath	3	4	33%	6	50%	4	-33%	3	-25%
Lane	33	36	9%	36	0%	36	0%	34	-6%
Lincoln	2	2	0%	3	50%	2	-33%	2	0%
Linn	7	6	-14%	7	17%	6	-14%	6	0%
Malheur	0	1	NA	1	0%	1	0%	1	0%
Marion	36	38	6%	39	3%	36	-8%	33	-8%
Multnomah	191	189	-1%	182	-4%	182	0%	180	-1%
Polk	2	1	-50%	2	100%	2	0%	1	-50%
Tillamook	1	1	0%	1	0%	2	100%	2	0%
Umatilla	13	9	-31%	9	0%	12	33%	11	-8%
Union	2	2	0%	2	0%	2	0%	2	0%
Wallowa	0	1	NA	1	0%	1	0%	1	0%
Wasco	0	0	0%	1	NA	1	0%	2	100%
Washington	66	61	-8%	63	3%	61	-3%	62	2%
Yamhill	6	7	17%	6	-14%	6	0%	6	0%
All OR counties	479	467	-3%	469	0%	451	-4%	454	1%
Out of state	256	352	38%	374	6%	554	48%	608	10%
Total	735	819	11%	843	3%	1,005	19%	1,062	6%

Table A3. Number of Consultants

**Number of insurance consultants with active Oregon licenses
at year's end for 1997 through 2001**

County	1997	1998		1999		2000		2001	
	Number	Number	Change	Number	Change	Number	Change	Number	Change
Benton	6	6	0%	6	0%	7	17%	7	0%
Clackamas	22	20	-9%	18	-10%	22	22%	27	23%
Clatsop	4	4	0%	4	0%	4	0%	4	0%
Columbia	1	1	0%	2	100%	2	0%	1	-50%
Coos	1	1	0%	1	0%	1	0%	2	100%
Deschutes	13	18	38%	19	6%	20	5%	21	5%
Douglas	4	4	0%	4	0%	4	0%	4	0%
Hood River	2	2	0%	1	-50%	1	0%	1	0%
Jackson	12	13	8%	15	15%	20	33%	21	5%
Jefferson	1	1	0%	1	0%	1	0%	1	0%
Josephine	1	1	0%	0	-100%	0	0%	2	0%
Klamath	7	7	0%	7	0%	6	-14%	6	0%
Lane	40	40	0%	46	15%	52	13%	56	8%
Lincoln	0	0	0%	0	0%	1	NA	1	NA
Linn	9	9	0%	9	0%	9	0%	11	22%
Malheur	1	1	0%	1	0%	1	0%	1	0%
Marion	20	22	10%	24	9%	24	0%	26	8%
Multnomah	125	136	9%	155	14%	159	3%	186	17%
Polk	0	0	0%	0	0%	1	NA	1	NA
Tillamook	0	1	NA	1	0%	2	100%	2	0%
Union	2	3	50%	3	0%	3	0%	2	-33%
Wasco	3	2	-33%	3	50%	3	0%	3	0%
Washington	22	22	0%	21	-5%	24	14%	26	8%
Yamhill	4	3	-25%	4	33%	3	-25%	6	100%
All OR counties	300	317	6%	345	9%	370	7%	418	13%
Out of state	3	9	200%	9	0%	10	11%	11	10%
Total	303	326	8%	354	9%	380	7%	429	13%

Table A4. Agent License Classes by County

Count of active insurance agent license classes, by county, as of December 31, 2001

County	General Lines class	General Lines subclasses									
		Manag Gen Agt	Baggage	Credit IUI ¹	Credit	Lender's Property	Livestock	Mortgage	Mot Veh Mech Brk	Mot Veh Phys Dam	Title
Baker	53	0	1	1	0	0	0	0	0	0	1
Benton	107	0	9	10	1	13	0	0	12	9	0
Clackamas	726	0	58	136	5	190	0	5	52	40	0
Clatsop	56	0	6	8	0	15	0	0	14	6	1
Columbia	61	0	1	5	1	2	0	0	14	0	0
Coos	123	0	5	20	1	27	0	0	35	22	0
Crook	19	0	0	3	0	1	0	0	1	1	1
Curry	32	0	1	0	0	0	0	0	0	1	2
Deschutes	278	0	17	24	2	41	1	1	34	21	5
Douglas	152	0	2	24	5	41	0	0	30	15	4
Gilliam	4	0	0	0	0	0	0	0	0	0	1
Grant	11	0	0	0	0	0	0	0	1	0	2
Harney	12	0	0	0	0	0	0	0	0	0	1
Hood River	32	0	0	4	0	5	0	0	2	2	1
Jackson	390	0	24	59	5	78	0	1	32	35	2
Jefferson	25	0	1	2	0	0	0	0	4	1	3
Josephine	122	0	10	5	1	12	0	1	9	7	1
Klamath	98	0	8	5	0	17	0	2	17	7	2
Lake	11	0	0	0	1	0	0	0	0	1	0
Lane	702	0	43	104	10	127	0	1	234	98	5
Lincoln	60	0	4	0	0	8	0	3	6	3	0
Linn	168	0	6	25	1	20	0	0	30	27	0
Malheur	62	0	2	6	2	6	0	0	4	3	2
Marion	664	0	32	75	11	87	0	2	73	49	1
Morrow	11	0	0	0	0	1	0	0	0	2	3
Multnomah	2,277	0	172	244	37	198	0	9	231	136	6
Polk	59	0	1	2	0	1	0	0	5	5	0
Sherman	2	0	0	0	0	0	0	0	0	0	0
Tillamook	32	0	3	1	0	4	0	0	2	1	0
Umatilla	138	0	7	7	4	11	0	0	13	11	2
Union	62	0	2	5	2	4	0	0	0	1	4
Wallowa	16	0	0	0	0	0	0	1	2	1	1
Wasco	48	0	3	8	1	10	0	1	9	2	2
Washington	805	0	48	159	23	244	5	9	167	99	2
Wheeler	2	0	0	0	0	0	0	0	0	0	1
Yamhill	160	0	5	12	1	11	0	1	18	12	3
All OR counties	7,580	0	471	954	114	1,174	6	37	1,051	618	59
Out of state	15,047	5	27	102	8	105	1	5	8	8	0
Total	22,627	5	498	1,056	122	1,279	7	42	1,059	626	59

¹ Credit Involuntary Unemployment Insurance

Continued...

Table A4. Agent License Classes by County (Cont'd)

Count of active insurance agent license classes, by county, as of December 31, 2001

County	G L endorsements		Health class	Health subclasses		Life class	Life subcl	Life endors	Life Set	Interm. Broker	All Classes
	Surplus L Agent	Surplus L Signatory		Credit Health	Travel		Credit Life	Variable Annuity	Broker	Endors. ²	
	Baker	0		0	44		14	1	46	15	
Benton	0	0	157	38	9	165	38	67	0	0	635
Clackamas	2	4	1,201	328	61	1,217	327	484	0	0	4,836
Clatsop	0	0	59	37	5	65	37	19	0	0	328
Columbia	0	1	57	23	1	62	23	18	0	0	269
Coos	0	0	127	70	4	140	70	51	0	0	695
Crook	0	0	16	5	0	19	5	4	0	0	75
Curry	0	0	32	7	1	34	7	9	0	0	126
Deschutes	0	0	499	142	17	519	143	229	0	0	1,973
Douglas	0	0	205	117	2	228	118	90	0	0	1,033
Gilliam	0	0	3	2	0	3	2	0	0	0	15
Grant	0	0	13	4	0	14	4	5	0	0	54
Harney	0	0	8	7	0	10	7	2	0	0	47
Hood River	0	0	38	11	0	37	11	11	0	0	154
Jackson	0	0	630	195	25	646	196	259	0	0	2,577
Jefferson	0	0	23	12	1	23	12	5	0	0	112
Josephine	0	0	172	52	9	192	52	75	0	0	720
Klamath	0	0	107	36	8	115	38	36	0	0	496
Lake	0	0	9	3	0	11	3	1	0	0	40
Lane	0	4	1,235	435	43	1,256	438	531	0	0	5,266
Lincoln	0	0	76	26	3	79	26	24	0	0	318
Linn	0	1	225	84	6	239	85	74	0	0	991
Malheur	0	0	68	25	2	66	27	12	0	0	287
Marion	1	7	949	265	32	1,005	270	424	0	1	3,948
Morrow	0	0	9	7	0	8	7	1	0	0	49
Multnomah	6	38	4,382	620	168	4,257	626	1,893	2	4	15,306
Polk	0	0	80	19	1	85	19	22	0	0	299
Sherman	0	0	2	0	0	2	0	0	0	0	6
Tillamook	0	0	36	7	3	35	7	8	0	0	139
Umatilla	0	0	147	65	6	151	63	51	0	0	676
Union	0	0	82	24	2	79	24	29	0	0	320
Wallowa	0	0	10	12	0	10	12	1	0	0	66
Wasco	0	0	53	24	3	57	24	21	0	0	266
Washington	3	16	1,345	424	49	1,378	425	657	0	0	5,858
Wheeler	0	0	0	2	0	0	2	0	0	0	7
Yamhill	0	0	160	51	5	168	51	57	0	0	715
All OR counties	12	71	12,259	3,193	467	12,421	3,214	5,181	2	5	48,889
Out of state	0	1	13,904	160	18	15,066	163	5,961	18	0	50,607
Total	12	72	26,163	3,353	485	27,487	3,377	11,142	20	5	99,496

² Intermediary broker is an endorsement on Life, Health, or General Lines classes.

Table A5. Adjuster and Consultant License Classes by County

Count of active insurance adjuster and consultant
license classes, by county, as of December 31, 2001

County	Adjuster Health	Adjuster Gen Lines	Adjuster total	Consultant Health	Consultant Gen Lines	Consultant Life	Consultant total
Baker	0	3	3	0	0	0	0
Benton	0	1	1	5	2	5	12
Clackamas	1	40	41	24	8	25	57
Clatsop	0	2	2	4	4	4	12
Columbia	0	2	2	1	1	1	3
Coos	0	3	3	1	2	1	4
Crook	1	0	1	0	0	0	0
Deschutes	1	16	17	17	5	14	36
Douglas	0	7	7	4	1	4	9
Hood River	0	1	1	1	0	1	2
Jackson	0	21	21	20	5	19	44
Jefferson	0	1	1	1	1	1	3
Josephine	0	8	8	2	1	2	5
Klamath	0	3	3	4	5	3	12
Lane	2	32	34	42	25	38	105
Lincoln	0	2	2	1	0	1	2
Linn	0	6	6	9	8	9	26
Malheur	0	1	1	0	1	0	1
Marion	0	33	33	21	12	21	54
Multnomah	2	178	180	148	71	148	367
Polk	0	1	1	1	0	1	2
Tillamook	0	2	2	0	2	0	2
Umatilla	0	11	11	0	0	0	0
Union	0	2	2	2	1	2	5
Wallowa	0	1	1	0	0	0	0
Wasco	0	2	2	3	1	3	7
Washington	3	59	62	22	8	21	51
Yamhill	0	6	6	4	3	4	11
All OR counties	10	444	454	337	167	328	832
Out of state	13	604	617	7	3	7	17
Total	23	1,048	1,071	344	170	335	849

Table A6. License Class Trends

Number of active Oregon license classes for insurance agents, adjusters, and consultants at year's end for 1997-2001

<i>License class, subclass, or endorsement</i>	1997		1998		1999		2000		2001	
	Number	Number	Change	Number	Change	Number	Change	Number	Change	
Agents:										
General Lines	12,534	14,325	14%	16,256	13%	18,924	16%	22,627	20%	
Baggage	411	418	2%	406	-3%	388	-4%	498	28%	
Credit IUI ¹	250	351	40%	577	64%	856	48%	1,056	23%	
Credit	75	91	21%	100	10%	114	14%	122	7%	
Lender's property	341	452	33%	645	43%	949	47%	1,279	35%	
Livestock	1	1	0%	0	-100%	7	NA	7	0%	
Mortgage	31	28	-10%	26	-7%	30	15%	42	40%	
Motor Veh Mech Breakdn	796	836	5%	1,008	21%	1,007	0%	1,059	5%	
Motor Veh Phys Damage	571	564	-1%	657	16%	624	-5%	626	0%	
Title	66	66	0%	67	2%	56	-16%	59	5%	
Surplus Agent	9	9	0%	13	44%	13	0%	12	-8%	
Surplus Signatory	77	76	-1%	73	-4%	72	-1%	72	0%	
Health	17,650	19,235	9%	20,645	7%	23,134	12%	26,163	13%	
Travel	406	409	1%	402	-2%	385	-4%	485	26%	
Credit Health	2,529	2,711	7%	3,049	12%	3,321	9%	3,353	1%	
Life	18,607	20,198	9%	21,699	7%	24,385	12%	27,487	13%	
Credit Life	2,544	2,729	7%	3,074	13%	3,352	9%	3,377	1%	
Variable Annuity	7,023	7,833	12%	8,505	9%	9,722	14%	11,142	15%	
Intermediary Broker ²	3	5	67%	6	20%	5	-17%	5	0%	
Adjusters:										
Adjuster Health	21	21	0%	22	5%	24	9%	24	0%	
Adjuster General Lines	715	799	12%	822	3%	988	20%	1,048	6%	
Consultants:										
Consultant Health	240	259	8%	282	9%	303	7%	344	14%	
Consultant Gen Lines	125	138	10%	142	3%	150	6%	170	13%	
Consultant Life	235	252	7%	279	11%	296	6%	335	13%	

¹Credit Involuntary Unemployment Insurance.

²Intermediary Broker is an endorsement on all three agent classes: General Lines, Health, and Life.

Table A7. Agent License Class Combinations

Count of license class combinations of Life, Health, or General Lines for insurance agents with active Oregon licenses, by county, as of December 31, 2001

County	License classes							All
	Life only	Health only	General only	Life & Health	Life & General	Health & General	Life, Hlth, & General	
Baker	4	1	21	11	0	1	31	69
Benton	12	5	30	79	4	3	70	203
Clackamas	83	70	225	641	11	8	482	1,520
Clatsop	6	1	21	24	1	0	34	87
Columbia	7	2	23	17	0	0	38	87
Coos	15	4	47	49	2	0	74	191
Crook	3	0	8	5	0	0	11	27
Curry	3	1	10	9	0	0	22	45
Deschutes	46	24	87	286	2	4	185	634
Douglas	26	8	48	98	5	0	99	284
Gilliam	0	0	1	0	0	0	3	4
Grant	1	0	4	6	0	0	7	18
Harney	0	0	3	1	2	0	7	13
Hood River	1	2	9	13	0	0	23	48
Jackson	48	27	121	338	4	9	256	803
Jefferson	0	0	10	8	0	0	15	33
Josephine	25	7	44	89	2	0	76	243
Klamath	12	6	37	42	2	0	59	158
Lake	3	0	4	2	0	1	6	16
Lane	90	58	243	729	11	22	426	1,579
Lincoln	8	3	21	35	1	3	35	106
Linn	23	10	52	104	5	4	107	305
Malheur	6	5	19	22	2	5	36	95
Marion	82	21	224	495	7	12	421	1,262
Morrow	2	0	4	2	0	3	4	15
Multnomah	235	283	1,094	2,946	30	107	1,046	5,741
Polk	6	1	14	34	0	0	45	100
Sherman	0	0	1	1	0	0	1	3
Tillamook	1	1	9	12	0	1	22	46
Umatilla	13	6	58	65	4	7	69	222
Union	2	4	22	39	1	2	37	107
Wallowa	1	1	8	1	0	0	8	19
Wasco	7	2	21	24	0	1	26	81
Washington	77	44	250	760	14	14	527	1,686
Wheeler	0	0	2	0	0	0	0	2
Yamhill	12	5	54	52	3	2	101	229
All OR counties	860	602	2,849	7,039	113	209	4,409	16,081
Out of state	1,387	211	12,484	11,210	80	94	2,389	27,855
Total	2,247	813	15,333	18,249	193	303	6,798	43,936

Table A8. Adjuster License Class Combinations

Count of license class combinations for insurance adjusters with active Oregon licenses, by county, as of December 31, 2001

County	License classes			All
	Health only	General only	Health & General	
Baker	0	3	0	3
Benton	0	1	0	1
Clackamas	1	40	0	41
Clatsop	0	2	0	2
Columbia	0	2	0	2
Coos	0	3	0	3
Crook	1	0	0	1
Deschutes	1	16	0	17
Douglas	0	7	0	7
Grant	0	1	0	1
Jackson	0	21	0	21
Jefferson	0	1	0	1
Josephine	0	8	0	8
Klamath	0	3	0	3
Lane	2	32	0	34
Lincoln	0	2	0	2
Linn	0	6	0	6
Malheur	0	1	0	1
Marion	0	33	0	33
Multnomah	2	177	1	180
Polk	0	1	0	1
Tillamook	0	2	0	2
Umatilla	0	11	0	11
Union	0	2	0	2
Wallowa	0	1	0	1
Wasco	0	2	0	2
Washington	3	59	0	62
Yamhill	0	6	0	6
All OR counties	10	443	1	454
Out of state	4	595	9	608
Total	14	1038	10	1,062

Table A9. Consultant License Class Combinations

Count of license class combinations for insurance consultants with active Oregon licenses, by county, as of December 31, 2001

County	License class combinations							All
	Life only	Health only	General only	Life & Health	Life & General	Health & General	Life, H, & Gen'l	
Benton	0	0	2	5	0	0	0	7
Clackamas	0	0	2	19	1	0	5	27
Clatsop	0	0	0	0	0	0	4	4
Columbia	0	0	0	0	0	0	1	1
Coos	0	0	1	0	0	0	1	2
Deschutes	0	3	4	13	0	0	1	21
Douglas	0	0	0	3	0	0	1	4
Hood River	0	0	0	1	0	0	0	1
Jackson	0	1	1	15	0	0	4	21
Jefferson	0	0	0	0	0	0	1	1
Josephine	0	0	0	1	0	0	1	2
Klamath	0	1	2	0	0	0	3	6
Lane	0	3	14	28	0	1	10	56
Lincoln	0	0	0	1	0	0	0	1
Linn	0	0	2	3	0	0	6	11
Malheur	0	0	1	0	0	0	0	1
Marion	0	0	5	14	0	0	7	26
Multnomah	3	2	35	110	0	1	35	186
Polk	0	0	0	1	0	0	0	1
Tillamook	0	0	2	0	0	0	0	2
Union	0	0	0	1	0	0	1	2
Wasco	0	0	0	2	0	0	1	3
Washington	0	1	4	17	0	0	4	26
Yamhill	0	0	2	3	0	0	1	6
All OR counties	3	11	77	237	1	2	87	418
Out of state	1	1	3	6	0	0	0	11
Total	4	12	80	243	1	2	87	429

Table B1. Number of Agencies

**Number of insurance agencies with active Oregon
licenses at year's end for 1997 through 2001**

County	1997	1998		1999		2000		2001	
	Number	Number	Change	Number	Change	Number	Change	Number	Change
Baker	11	15	36%	14	-7%	14	0%	15	7%
Benton	41	38	-7%	39	3%	35	-10%	37	6%
Clackamas	252	249	-1%	258	4%	256	-1%	262	2%
Clatsop	22	23	5%	25	9%	24	-4%	25	4%
Columbia	23	20	-13%	21	5%	22	5%	22	0%
Coos	50	51	2%	52	2%	52	0%	51	-2%
Crook	9	9	0%	9	0%	8	-11%	10	25%
Curry	15	18	20%	16	-11%	16	0%	15	-6%
Deschutes	102	102	0%	109	7%	110	1%	106	-4%
Douglas	58	59	2%	63	7%	55	-13%	53	-4%
Gilliam	2	2	0%	2	0%	2	0%	2	0%
Grant	5	5	0%	5	0%	5	0%	5	0%
Harney	8	9	13%	8	-11%	8	0%	8	0%
Hood River	13	12	-8%	13	8%	14	8%	14	0%
Jackson	118	116	-2%	115	-1%	126	10%	135	7%
Jefferson	8	7	-13%	9	29%	8	-11%	8	0%
Josephine	48	50	4%	50	0%	55	10%	56	2%
Klamath	39	37	-5%	39	5%	41	5%	40	-2%
Lake	6	6	0%	5	-17%	6	20%	6	0%
Lane	243	251	3%	263	5%	259	-2%	253	-2%
Lincoln	28	27	-4%	26	-4%	27	4%	26	-4%
Linn	66	61	-8%	61	0%	61	0%	62	2%
Malheur	20	21	5%	21	0%	20	-5%	17	-15%
Marion	251	235	-6%	242	3%	237	-2%	236	0%
Morrow	6	6	0%	6	0%	6	0%	5	-17%
Multnomah	712	704	-1%	707	0%	701	-1%	692	-1%
Polk	22	21	-5%	23	10%	24	4%	25	4%
Sherman	2	2	0%	2	0%	2	0%	1	-50%
Tillamook	16	14	-13%	15	7%	15	0%	17	13%
Umatilla	54	52	-4%	49	-6%	49	0%	49	0%
Union	25	24	-4%	24	0%	26	8%	25	-4%
Wallowa	11	11	0%	11	0%	10	-9%	11	10%
Wasco	27	29	7%	25	-14%	27	8%	31	15%
Washington	296	310	5%	310	0%	314	1%	312	-1%
Wheeler	3	3	0%	3	0%	3	0%	3	0%
Yamhill	48	53	10%	52	-2%	52	0%	49	-6%
All OR counties	2,660	2,652	0%	2,692	2%	2,690	0%	2,684	0%
Out of state	3,111	3,268	5%	3,445	5%	3,734	8%	3,925	5%
Total	5,771	5,920	3%	6,137	4%	6,424	5%	6,609	3%

Table B2. Number of Adjuster Firms

Number of firms with active independent adjuster licenses in Oregon at year's end for 1997-2001

County	1997	1998		1999		2000		2001	
	Number	Number	Change	Number	Change	Number	Change	Number	Change
Baker	1	1	0%	1	0%	1	0%	1	0%
Clackamas	6	6	0%	5	-17%	3	-40%	3	0%
Clatsop	1	0	-100%	0	0%	0	0%	0	0%
Coos	2	2	0%	2	0%	2	0%	1	-50%
Curry	1	1	0%	1	0%	1	0%	1	0%
Deschutes	4	4	0%	4	0%	5	25%	5	0%
Douglas	1	1	0%	1	0%	1	0%	1	0%
Jackson	3	3	0%	2	-33%	2	0%	2	0%
Jefferson	1	1	0%	1	0%	1	0%	1	0%
Josephine	2	2	0%	3	50%	3	0%	3	0%
Klamath	2	2	0%	2	0%	1	-50%	1	0%
Lane	4	4	0%	4	0%	4	0%	4	0%
Lincoln	1	1	0%	1	0%	1	0%	1	0%
Linn	1	1	0%	1	0%	0	-100%	0	NA
Marion	6	7	17%	8	14%	8	0%	10	25%
Multnomah	27	23	-15%	23	0%	24	4%	23	-4%
Umatilla	3	3	0%	4	33%	4	0%	4	0%
Wasco	0	0	0%	1	0%	1	0%	2	0%
Washington	8	8	0%	10	25%	9	-10%	11	22%
Yamhill	1	1	0%	1	0%	1	0%	1	0%
All OR counties	75	71	-5%	75	6%	72	-4%	75	4%
Out of state	29	37	28%	39	5%	43	10%	39	-9%
Total	104	108	4%	114	6%	115	1%	114	-1%

Table B3. Number of Consultant Firms

Number of firms with active Oregon insurance
consultant licenses at year's end for 1997-2001

County	1997	1998		1999		2000		2001	
	Number	Number	Change	Number	Change	Number	Change	Number	Change
Benton	2	2	0%	2	0%	3	50%	3	0%
Clackamas	7	8	14%	7	-13%	8	14%	10	25%
Clatsop	1	1	0%	1	0%	1	0%	1	0%
Columbia	1	1	0%	1	0%	1	0%	1	0%
Coos	1	1	0%	1	0%	1	0%	1	0%
Deschutes	6	8	33%	8	0%	11	38%	9	-18%
Douglas	2	2	0%	2	0%	2	0%	2	0%
Jackson	4	3	-25%	4	33%	6	50%	6	0%
Jefferson	1	1	0%	1	0%	1	0%	1	0%
Josephine	0	0	NA	0	NA	0	NA	1	NA
Klamath	2	3	50%	3	0%	3	0%	3	0%
Lane	10	10	0%	13	30%	13	0%	15	15%
Linn	4	4	0%	4	0%	4	0%	5	25%
Malheur	1	1	0%	1	0%	1	0%	1	0%
Marion	7	7	0%	8	14%	10	25%	10	0%
Multnomah	45	50	11%	53	6%	56	6%	59	5%
Tillamook	0	1	NA	1	0%	1	0%	1	0%
Union	0	1	NA	1	0%	1	0%	1	0%
Wasco	2	2	0%	2	0%	2	0%	2	0%
Washington	9	9	0%	12	33%	13	8%	14	8%
Yamhill	1	1	0%	1	0%	1	0%	1	0%
All OR counties	106	116	9%	126	9%	139	10%	147	6%
Out of state	2	3	50%	1	-67%	2	100%	3	50%
Total	108	119	10%	127	7%	141	11%	150	6%

Table B4. Agency License Classes, Subclasses, and Endorsements

Count of active Oregon insurance agency license classes, subclasses, and endorsements, by county, as of December 31, 2001

County	General Lines class	General Lines subclasses								
		Baggage	Credit IUI	Credit	Lender's Property	Mortgage	Mot Veh Mech Brk	Mot Veh Phys Dam	Title	Car Rental
Baker	7	1	0	1	0	0	0	1	1	0
Benton	18	3	0	0	4	0	2	1	0	0
Clackamas	122	22	13	2	28	1	14	11	1	0
Clatsop	9	1	2	0	4	0	2	2	1	0
Columbia	14	1	1	0	1	0	1	0	1	0
Coos	23	4	2	1	4	0	6	6	0	0
Crook	7	1	0	0	1	0	1	1	0	0
Curry	8	1	0	0	1	0	0	1	1	0
Deschutes	45	6	1	1	9	0	2	4	3	0
Douglas	27	2	0	0	2	0	1	2	2	0
Gilliam	1	0	0	0	0	0	0	0	1	0
Grant	2	0	0	0	0	0	0	0	1	0
Harney	4	0	0	0	0	0	0	0	1	0
Hood River	7	0	1	0	3	0	1	1	0	0
Jackson	65	13	3	1	10	0	3	5	0	0
Jefferson	3	0	0	0	0	0	1	1	2	0
Josephine	31	5	0	1	5	0	2	3	2	0
Klamath	20	4	0	0	5	0	4	1	1	0
Lake	2	0	0	0	0	0	0	1	0	0
Lane	110	17	5	1	19	0	12	10	3	0
Lincoln	14	2	0	0	4	0	2	1	0	0
Linn	29	4	1	0	5	0	1	4	0	0
Malheur	9	1	0	0	1	0	2	0	1	0
Marion	112	19	1	2	17	0	9	8	1	0
Morrow	1	0	0	0	1	0	0	1	3	0
Multnomah	298	66	13	4	36	1	43	27	3	1
Polk	14	1	0	0	0	0	0	1	0	0
Sherman	1	0	0	0	0	0	0	0	0	0
Tillamook	7	2	0	0	1	0	2	2	0	0
Umatilla	21	2	1	1	4	0	4	4	0	0
Union	10	2	1	0	1	0	0	2	2	0
Wallowa	5	0	0	0	0	0	2	1	1	0
Wasco	15	3	1	0	4	0	3	0	1	0
Washington	160	25	4	0	17	1	13	15	0	1
Wheeler	1	0	0	0	0	0	0	1	1	0
Yamhill	22	4	1	0	5	0	4	3	3	0
All OR counties	1,244	212	51	15	192	3	137	121	37	2
Out of state	2,621	2	0	2	0	0	1	1	0	7
Total	3,865	214	51	17	192	3	138	122	37	9

Continued...

Table B4. Agency License Classes, Subclasses, & Endorsements (Cont'd)

Count of active Oregon insurance agency license classes, subclasses, and endorsements, by county, as of December 31, 2000

County	G L endors	Health class	Health subclasses		Life class	Life subcl	Life endors		Interm. Broker Vendors ¹	Managing Gen Agt Vendors ¹	Life Broker
	Surplus L Agent		Credit Health	Travel		Credit Life	Variable Annuity ²				
Baker	0	7	5	1	8	5	0	0	0	0	
Benton	0	24	10	3	25	10	0	0	0	0	
Clackamas	1	157	51	21	171	52	0	0	0	0	
Clatsop	0	15	7	1	14	7	0	0	0	0	
Columbia	0	13	3	1	14	3	0	0	0	0	
Coos	0	32	12	3	32	12	0	0	0	0	
Crook	0	7	2	1	7	3	0	0	0	0	
Curry	0	8	4	1	8	4	0	0	0	0	
Deschutes	0	70	20	7	74	20	1	0	0	0	
Douglas	0	35	12	2	35	12	0	0	0	0	
Gilliam	0	1	0	0	1	0	0	0	0	0	
Grant	0	3	1	0	3	1	0	0	0	0	
Harney	0	3	3	0	4	3	0	0	0	0	
Hood River	0	9	4	0	9	4	0	0	0	0	
Jackson	0	82	28	14	85	29	0	0	0	0	
Jefferson	0	2	3	0	2	3	0	0	0	0	
Josephine	0	32	12	4	33	12	0	0	0	0	
Klamath	0	20	12	4	22	12	0	0	0	0	
Lake	0	2	4	0	1	4	0	0	0	0	
Lane	3	172	45	16	181	45	0	0	0	0	
Lincoln	0	12	7	2	13	7	0	0	0	0	
Linn	1	33	19	4	37	19	0	0	0	0	
Malheur	0	5	5	1	4	5	0	0	0	0	
Marion	2	145	43	18	149	43	1	0	1	0	
Morrow	0	2	0	0	2	0	0	0	0	0	
Multnomah	22	456	107	63	472	105	0	2	2	1	
Polk	0	19	2	1	20	2	0	0	0	0	
Sherman	0	0	0	0	0	0	0	0	0	0	
Tillamook	0	9	5	2	9	5	0	0	0	0	
Umatilla	0	24	20	2	25	19	0	0	0	0	
Union	0	11	6	2	12	6	0	0	0	0	
Wallowa	0	6	4	0	6	4	0	0	0	0	
Wasco	0	19	4	3	19	4	0	0	0	0	
Washington	9	224	39	24	232	39	0	0	1	0	
Wheeler	0	1	1	0	1	1	0	0	0	0	
Yamhill	0	22	13	4	25	13	0	0	0	0	
All OR count	38	1,682	513	205	1,755	513	2	2	4	1	
Out of state	0	1,803	7	2	1,989	7	4	2	28	17	
Total	38	3,485	520	207	3,744	520	6	4	32	18	

1) Intermediary broker and Managing General agent are endorsements on Life, Health, or General Lines classes.

2) The Agent Licensing Unit of the Oregon Insurance Division discontinued the issuance of the variable annuities endorsement under Oregon law in place through December 31, 2001.

**Table B5. Adjuster and Consultant License
Classes for Firms by County**

**Count of active insurance adjuster and consultant license
classes for firms, by county, as of December 31, 2001**

County	Adjuster Gen Lines	Adjuster Health	Adjuster <i>total</i>		Consultant Gen Lines	Consultant Health	Consultant Life	Consultant <i>total</i>
Baker	1	0	1					0
Benton	0	0	0		1	3	3	7
Clackamas	3	0	3		4	9	9	22
Clatsop	0	0	0		1	1	1	3
Columbia	0	0	0		1	1	1	3
Coos	1	0	1		1	1	1	3
Curry	1	0	1					0
Deschutes	5	0	5		4	8	8	20
Douglas	1	0	1		1	2	2	5
Jackson	2	0	2		4	6	6	16
Jefferson	1	0	1		1	1	1	3
Josephine	3	0	3		1	1	1	3
Klamath	1	0	1		2	3	3	8
Lane	3	1	4		9	14	14	37
Lincoln	1	0	1					0
Linn	0	0	0		4	5	5	14
Malheur	0	0	0		1	0	0	1
Marion	10	0	10		4	8	8	20
Multnomah	23	0	23		28	54	53	135
Tillamook	0	0	0		1	0	0	1
Union	0	0	0		1	1	1	3
Umatilla	4	0	4					0
Wasco	2	0	2		1	2	2	5
Washington	11	0	11		4	11	12	27
Yamhill	1	0	1		1	1	1	3
All OR counties	74	1	75		75	132	132	339
Out of state	38	1	39		1	2	2	5
Total	112	2	114		76	134	134	344

Table B6. License Class Trends for Firms

Number of active Oregon license classes, subclasses, and endorsements for insurance agencies and related firms at year's end for 1997 through 2001

License class, subclass, or endorsement	1997	1998		1999		2000		2001	
	Number	Number	Change	Number	Change	Number	Change	Number	Change
Agencies:									
General Lines	3,385	3,489	3%	3,605	3%	3,776	5%	3,865	2%
Baggage	248	239	-4%	245	3%	222	-9%	214	-4%
Credit IUI ¹	30	42	40%	51	21%	53	4%	51	-4%
Credit	12	16	33%	15	-6%	15	0%	17	13%
Lender's Property	73	103	41%	132	28%	171	30%	192	12%
Livestock	0	0	0%	0	0%	0	0%	0	0%
Mortgage	3	3	0%	4	33%	4	0%	3	-25%
Motor Veh Mech Breakdn	124	132	6%	138	5%	139	1%	138	-1%
Motor Veh Phys Damage	120	121	1%	127	5%	126	-1%	122	-3%
Title	44	43	-2%	45	5%	39	-13%	37	-5%
Surplus Agent	41	38	-7%	37	-3%	37	0%	38	3%
Health	2,835	2,939	4%	3,095	5%	3,320	7%	3,485	5%
Credit Health	548	550	0%	555	1%	541	-3%	520	-4%
Travel	241	233	-3%	237	2%	215	-9%	207	-4%
Life	3,033	3,146	4%	3,313	5%	3,559	7%	3,744	5%
Credit Life	546	551	1%	557	1%	543	-3%	520	-4%
Variable Annuity ²	646	667	3%	504	-24%	371	-26%	6	-98%
Managing Gen'l Agent	25	30	20%	31	3%	36	16%	32	-11%
Intermediary Broker³	2	2	0%	2	0%	3	50%	4	33%
Adjusters:									
Adjuster General Lines	99	104	5%	110	6%	113	3%	112	-1%
Adjuster Health	5	4	-20%	4	0%	2	-50%	2	0%
Consultants:									
Consultant Gen'l Lines	60	67	12%	70	4%	71	1%	76	7%
Consultant Health	94	102	9%	111	9%	124	12%	134	8%
Consultant Life	92	102	11%	111	9%	125	13%	134	7%

1) Credit Involuntary Unemployment Insurance.

2) The Agent Licensing Unit of the Oregon Insurance Division discontinued the issuance of the variable annuities endorsement under Oregon law in place through December 31, 2001.

3) Intermediary Broker is an endorsement on all three agent classes: General Lines, Health, and Life.

Table B7. Agency License Class Combinations

Count of license class combinations of Life, Health, or General Lines for insurance agencies with active Oregon licenses, by county, as of December 31, 2001

<i>County</i>	<i>License classes</i>							<i>All</i>
	<i>Life only</i>	<i>Health only</i>	<i>General only</i>	<i>Life & Health</i>	<i>Life & General</i>	<i>Health & General</i>	<i>Life, Hlth, & General</i>	
Baker	1	0	1	1	0	0	6	9
Benton	0	0	1	8	1	0	16	26
Clackamas	11	0	19	58	4	1	98	191
Clatsop	0	1	1	6	0	0	8	16
Columbia	1	0	3	2	0	0	11	17
Coos	0	0	2	11	0	0	21	34
Crook	0	0	0	0	0	0	7	7
Curry	0	0	1	1	0	0	7	9
Deschutes	3	0	2	28	1	0	42	76
Douglas	1	0	2	10	0	1	24	38
Gilliam	0	0	0	0	0	0	1	1
Grant	0	0	0	1	0	0	2	3
Harney	0	0	0	0	1	0	3	4
Hood River	0	0	1	3	0	0	6	10
Jackson	1	0	7	27	3	1	54	93
Jefferson	0	0	1	0	0	0	2	3
Josephine	1	0	5	6	0	0	26	38
Klamath	1	0	3	4	1	0	16	25
Lake	0	0	0	0	0	1	1	2
Lane	9	0	7	71	2	2	99	190
Lincoln	1	0	4	2	0	0	10	17
Linn	2	0	3	9	2	0	24	40
Malheur	1	0	4	0	0	2	3	10
Marion	6	1	22	54	0	1	89	173
Morrow	0	0	0	1	0	0	1	2
Multnomah	19	1	39	204	8	10	241	522
Polk	1	0	2	7	0	0	12	22
Sherman	0	0	1	0	0	0	0	1
Tillamook	0	0	1	3	0	0	6	10
Umatilla	0	0	2	6	1	0	18	27
Union	1	0	3	4	0	0	7	15
Wallowa	0	0	0	1	0	0	5	6
Wasco	2	0	2	6	0	2	11	23
Washington	6	2	14	81	5	1	140	249
Wheeler	0	0	0	0	0	0	1	1
Yamhill	2	0	4	5	1	0	17	29
All OR counties	70	5	157	620	30	22	1,035	1,939
Out of state	205	17	1,866	1055	24	26	705	3,898
Total	275	22	2,023	1,675	54	48	1,740	5,837

**Table B8. Adjuster License Class
Combinations for Firms**

**Count of independent adjuster license class
combinations for firms with active Oregon licenses,
by county, as of December 31, 2001**

County	License classes		All
	Health only	General only	
Baker	0	1	1
Clackamas	0	3	3
Coos	0	1	1
Curry	0	1	1
Deschutes	0	5	5
Douglas	0	1	1
Jackson	0	2	2
Jefferson	0	1	1
Josephine	0	3	3
Klamath	0	1	1
Lane	1	3	4
Lincoln	0	1	1
Marion	0	10	10
Multnomah	0	23	23
Umatilla	0	4	4
Wasco	0	2	2
Washington	0	11	11
Yamhill	0	1	1
All OR counties	1	74	75
Out of state	1	38	39
Total	2	112	114

Table B9. Consultant License Class Combinations for Firms

Count of insurance consultant license class combinations for firms
with active Oregon licenses, by county, as of December 31, 2001

County	<i>License class combinations</i>							
	Life Only	General only	Health only	Life & Health	Life & General	Health & General	Life, Hlth, & General	All
Benton	0	0	0	2		0	1	3
Clackamas	0	1	0	6		0	3	10
Clatsop	0	0	0	0		0	1	1
Columbia	0	0	0	0		0	1	1
Coos	0	0	0	0		0	1	1
Deschutes	0	1	0	5		0	3	9
Douglas	0	0	0	1		0	1	2
Jackson	0	0	0	2		0	4	6
Jefferson	0	0	0	0		0	1	1
Josephine	0	0	0	0		0	1	1
Klamath	0	0	0	1		0	2	3
Lane	0	1	0	6		0	8	15
Linn	0	0	0	1		0	4	5
Malheur	0	1	0	0		0	0	1
Marion	0	2	0	6		0	2	10
Multnomah	1	4	1	29		1	23	59
Tillamook	0	1	0	0		0	0	1
Union	0	0	0	0		0	1	1
Wasco	0	0	0	1		0	1	2
Washington	1	2	0	9		0	2	14
Yamhill	0	0	0	0		0	1	1
All OR counties	2	13	1	69	0	1	61	147
Out of state	0	1	0	2		0	0	3
Total	2	14	1	71	0	1	61	150